# **EMEA** SECURITY

ANTI-COUNTERFEITING, ILLICIT TRADE **@BRAND PROTECTION** 

ONFERENCE & EXHIBITION

# 8th - 9th April

**Amsterdam Marriott Hotel** 

Amsterdam, Netherlands

A global conference designed with the vision of delivering a future where illicit trade & counterfeits are ELIMINATED

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#EMEASec2025



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ANTI-COUNTERFEITING, ILLICIT TRADE & **BRAND PROTECTION** 



Illicit trade and counterfeiting pose significant and escalating threats to society. Governments face substantial losses in tax revenues due to smuggling, counterfeiting, and tax evasion. Legitimate businesses are adversely affected, and consumers are exposed to substandard and unregulated products.

The EMEA Security Conference & Exhibition serves as a critical platform, uniting brand owners, regulators, law enforcement agencies, government policy-makers, and security solution providers to address challenges in anti-counterfeiting, online brand protection, cross-border product security, product smuggling, and diversion. This comprehensive event aims to explore and discuss the profound impacts of illicit trade on governments, brands, and society.

After the resounding success of the 2024 edition in London, the EMEA Security Conference & Exhibition on Anti-Counterfeiting & Brand Protection is set to make its debut in Amsterdam, Netherlands, in 2025. This year's conference will focus on the theme, "Innovating Together: Strengthening the Fight Against Illicit Trade and Counterfeiting in EMEA."

#### **CREATING A BRAND PROTECTION WEEK**

In an exciting development for 2025, the EMEA Security Conference & Exhibition will take place adjacent to REACT's Annual General Meeting, creating a unified "Brand Protection Week" in Amsterdam.

By aligning these two significant events, attendees will benefit from a unique opportunity to participate in a week-long series of discussions, networking, and collaboration aimed at advancing the fight against illicit trade and counterfeiting.

The event will bring together over 200 leading experts from across the globe, fostering discussions on the latest trends, emerging threats, and innovative solutions to combat illicit trade and counterfeiting. Industries represented will range from luxury goods to pharmaceuticals, electronics, and more.



## **CONFIRMED SPEAKERS**



Abier Wasouf

**Global Anti-counterfeit Counsel** 



Albert Cabrelli

Assistant Attache at U.S. Department of Homeland Security



**Andrew Masterson** 

Lead for **EMFA Partnershins** 





**Andy Morling** 

**Deputy Director (Criminal** Partner Enforcement)

Medicines & Healthcare products Regulatory Agency



**Camille Diss** 

**CPO, Business Development** and Marketing Manager

EDGYN



**Chris Bailey** 

**Head of UK and EU Enforcement** 

ROUSE



**Christoph Stegemann** 

Vice President, Global Sales SCRIBOS 🖫

a KURZ com



Claudio Bergonzi

**Director Global IP Enforcement** 

Alibaba International



**Darren Corbett** 

**Head of Marketing** 

foster+freeman



**Delphine Sarfati-Sobreira** 

Directrice générale, UNIFAB & President, GACG (Global Anti-Counterfeiting Group)

union des unifab



**Ellen Thewissen** 

**Illicit Trade** Prevention



PHILIP MORRIS



Felix Avellan

**IP Crime** and Digital **Piracy Unit** 





**Gert-Jan Van Diest** 

Associate Director EMEA **Supply Chain Security & Global Product Protection** 





**Graham Crawford** 

Director, Head of EU Customs Risk & Intelligence, Trade Compliance Europe





Hadi Alkanani

Regional Director - Brand Protection (Middle East, Africa. India & Pakistan)

Beiersdorf



Jan de Visser

**Brand Protection Lead,** Senior Director | Chairman, **Supervisory Comittee** 

PHILIPS React



Joe Cherayath

**VP Online** Enforcement & Alliances



John D. Ryan-Lussich

President



CustomsWatch\*



**Laurent Giezendanner** 

**Head of Corporate Security and Head of Legal Operations** 





**Mark Manning** 

Founder & CEO





**Martin Michelot** 

Executive Director





**Nihel Bernard** 

Associate. **Cabinet MAP**  Coordinator CABINET MAP of the college







Olivia Mazzucotelli

Head of Brand & **Industry Relations Government Body** Liaison, IPR, EMEA

**TikTok** 



Ramesh Raj, Kishore

**Pharmaceutical Crime Expert** 



**Taylor Tresselt** 





Valeria Demirci

Senior Brand **Protection Consultant** 

**ApiraSol** 



Wilfrid Rogé

Manager, Global **Anti-Counterfeiting** 



#### DAY ONE | 8th April 2024, Tues | Public-Private Partnership (PPP) in the Fight Against IP Crime

- 0930 CHAIRPERSON OPENING REMARKS
  By Andrew Masterson, Lead for EMEA Partnerships, IP House
- 0935 KEYNOTE PRESENTATION
  By Delphine Sarfati-Sobreira, Directrice générale, UNIFAB | President, GACG (Global Anti-Counterfeiting Group)
- 0945 KEYNOTE PRESENTATION
  By Jan de Visser, Brand Protection Lead, Senior Director, Philips Intellectual Property & Standards | Chairman, Supervisory
  Committee REACT

#### 1000 VIP EXHIBITION TOUR & MORNING REFRESHMENTS

- 1030 Topic 1: Effective Brand Protection The Most Powerful Way to Protect Your Brand is to Involve Your Customers By Christoph Stegemann, Vice President, Global Sales, Scribos
- 1050 Topic 2: Optimizing Your Brand Protection Efforts By John D. Ryan-Lussich, President, Customs Watch
- 1110 Topic 3: That's A Counterfeit? Hard to Say... Who Wants to Know? By Taylor Tresselt, CCO, Ennoventure
- 1130 Topic 4: Supply Chain Intelligence Investigating Counterfeits with Separately Shipped Labels

  By Valeria Demirci, Brand Protection Consultant, ApiraSol GmbH | Chris Bailey, Head of UK and EU Enforcement, Rouse
- 1150 Topic 5: Evolution of IPR and Counterfeiting in Africa A Continent That Should No Longer Be Neglected By *Nihel Bernard*, Assistant Director, *Cabinet MAP*

#### 1210 NETWORKING LUNCH

Panel Discussion 1: Towards Global Unity - Harmonizing Policies and Regulations to Combat Illicit Trade
This panel will address the critical need for global cooperation in harmonizing policies and regulations to combat illicit trade effectively. The discussion will bring together policymakers, customs authorities, industry leaders, and international organizations to explore actionable steps toward regulatory alignment, reducing enforcement gaps, and fostering international collaboration.

#### Moderator

Andrew Masterson, Lead for EMEA Partnerships, IP House

#### **Panelists**

- Ellen Thewissen, Illicit Trade Prevention, Philip Morris Benelux
- Jan de Visser, Brand Protection Lead, Senior Director, Philips Intellectual Property & Standards | Chairman, Supervisory Committee REACT
- Delphine Sarfati-Sobreira, Directrice générale, UNIFAB | President, GACG (Global Anti-Counterfeiting Group)
- Felix Avellan, IP Crime and Digital Piracy Unit, Interpol
- Martin Michelot, Executive Director, TIC Council Europe
- Graham Crawford, Director, Head of EU Customs Risk & Intelligence, Trade Compliance Europe, DHL Express

#### 1440 AFTERNOON REFRESHMENTS

- 1450 Collaboration, Enforcement & Joint Operations
  Fireside Chat with Albert Cabrelli, Assistant Attache, U.S. Department of Homeland Security
- 1510 Topic 6: Forensic Anti-Counterfeit Technology: Building a Case Against Counterfeiters By Darren Corbett, Head of Marketing, foster+freeman
- 1530 Topic 7: Sensibilization of the Grey Markets Impact and Risks By Camille Diss, CPO, Business Development and Marketing Manager, EDGYN
- 1550 Topic 8: Synergy in Anti-Illicit Trade: Harnessing Al and Human Expertise to Combat Illicit Trade
  By Laurent Giezendanner, Head of Corporate Security and Head of Legal Operations, Syngenta Group

#### 1610 CHAIRPERSON CLOSING REMARKS & END OF DAY ONE





### DAY TWO | 9th April 2024, Wed | Fighting Illicit Trade in the Digital Era

0930 CHAIRPERSON OPENING REMARKS

By Andrew Masterson, Lead for EMEA Partnerships, IP House

**0940** Topic 9: Russia's Weaponization of QR-Codes and the Impact on Brand Protection

By By Mark Manning, Founder & CEO, iTRACE Technologies

1000 VIP EXHIBITION TOUR & MORNING REFRESHMENTS

1030 Panel Discussion 2: Tackling Illicit Trade in the E-Commerce Era

- The importance of Increasing Engagement and Collaboration with Industry, Government, and Online platforms Building alliances with online marketplaces, social media platforms, and payment processors.
- Engaging consumers in reporting counterfeit products and brand infringements How can this be achieved?
- Effective Technology Tools for Fighting Online Counterfeits: Growing importance of brand monitoring on emerging platforms (e.g.: social media, live streaming).

Moderator

Andrew Masterson, Lead for EMEA Partnerships, IP House

#### Panelists:

- · Abier Wasouf, Global Anti-Counterfeit Counsel, Danfoss GmbH
- Hadi Alkanani, Regional Director Brand Protection (Middle East, Africa, India & Pakistan), Beiersdorf
- Olivia Mazzucotelli, Head of Brand & Industry Relations / Government Body Liaison, IPR, EMEA, TikTok
- Taylor Tresselt, CCO, Ennoventure
- Joe Cherayath, VP Online Enforcement & Alliances, IP House
- 1140 Topic 10: IP Protection Best Practices on E-Commerce Platforms
  By Claudio Bergonzi, Director Global IP Enforcement, Alibaba International Digital Commerce Group
- Panel Discussion 3: Global Collaboration to Counteract Counterfeit Medicines in E-Commerce: Challenges and Solutions
  This panel will explore the escalating issue of counterfeit medicines and medical devices in e-commerce. It will focus on collaborative solutions, the role of technology, and the regulatory framework needed to address these challenges effectively. The panel will bring together experts from customs, pharmaceutical industries, e-commerce platforms, postal services, and regulatory authorities to discuss practical strategies and actionable recommendations.

Moderator

Andrew Masterson, Lead for EMEA Partnerships, IP House

#### **Panelists**

- GERT-JAN VAN DIEST, Associate Director EMEA Supply Chain Security & Global Product Protection, AbbVie
- Andy Morling, Deputy Director (Criminal Enforcement), Medicine & Healthcare Products Regulatory Agency UK
- Ramesh Raj, Pharmaceutical Crime Expert
- Wilfrid Roge, Manager, Global Anti-Counterfeiting, Servier
- 1310 The Brand Protection Trivia (Networking Activity)

1330 CHAIRPERSON CLOSING REMARKS, EXHIBITION TOUR & REFRESHMENTS





A brand protection solution from SCRIBOS will increase your revenue





# Reduce your counterfeit rate

Win back market shares by customers avoiding fakes



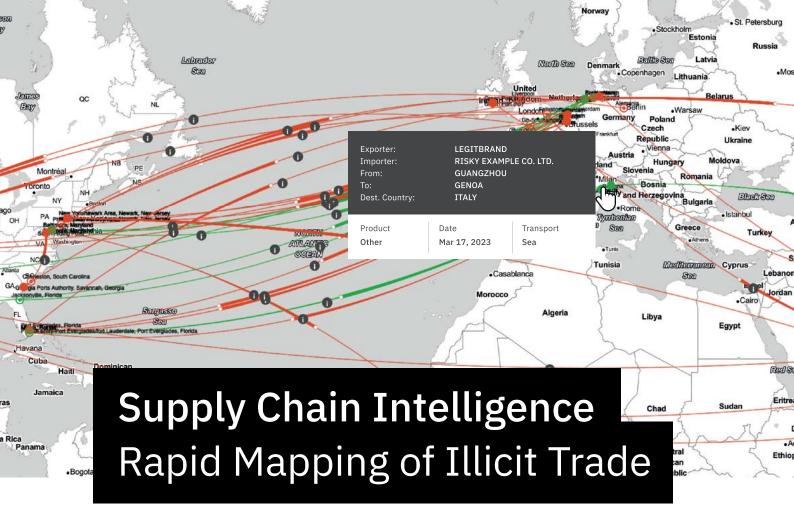
# Take down the counterfeiters

Use the data to find the sources and the sellers of fakes, grey market and other fraud activities



# Interact with your customers

Offer digital marketing and product information to your customers Protect your brand and increase your revenue



# A radically new approach to Brand Protection

- Identify the real sources of illicit products
- Increase customs detentions
- Disrupt illicit supply chains

ApiraSol www.apirasol.com

Apirasol GmbH Lehderstr. 16 13086 Berlin Germany



### EDGYN

EDGYN is a leading French company in brand protection, helping industries and governments combat illicit markets and counterfelting.

For over 20 years, we have been providing our clients with high-security authentication and traceability solutions. Our reputation as a pioneer and leader in digital authentication is primarily due to our digital fingerprint solution.



#### ADFIRMIA™ KEY FIGURES

- Over 3.0 billion products protected since 2014
- Over 120 lines equipped worldwide
- Including 32 printer lines equipped across Europe, North America, and APAC
- Over 10 patent families





EDGYN is a leading French company in brand protection, helping industries and government combat illicit markets and counterlating.

www.EDGYN.eu

#### OUR FINGERPRINT TECHNOLOGY

#### ADFIRMIA™

A unique digital Fingerprint captured on the packaging, verifiable by a dedicated secure application, providing the ultimate proof of the product's authenticity and identity.









As for **human's digital fingerprints**, two products can be differentiated based on the unicity of the hazards visible on a material.

Our solutions convert via our patented, proprietary digital fingerprinting algorithm, these visible hazards into a unique digital signature of the product.

#### ADFIRMIA™ APP

THE MOST SECURE SOLUTION TO SCAN, IDENTIFY AND AUTHENTICATE YOUR PRODUCT WITHOUT ADDING ANYTHING TO IT.



#### ADFIRMIA MARKET REFERENCES

#### Pharmaceutical

Authentication solution, fight against counterfeit products. Solution deployed in NAM, APAC, and Europe. More than 400 million products protected in 2024 just in this industry.

#### Cosmetics / Skincare

Combatting parallel markets and counterfeiting: traceability up to the distributor.

More than 100 brands, and over 500 million products protected in 2024.

#### Agrochemicals

Anti-counterfeiting solution, traceability and consumer interaction. Solutions implemented by 4 leaders on bottles, packaging, and cans in Europe and South America.

#### CONTACT US



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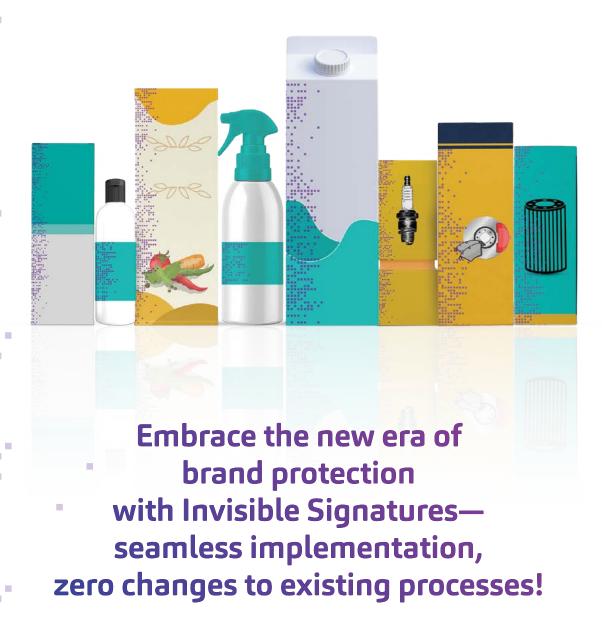


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Recover 1-5% of your lost revenue, with up to 10X lower cost of protection!



#### **NEXT GENERATION BRAND PROTECTION SOLUTIONS**



NANO OPTIC, OVERT, COVERT & FORENSIC FEATURES



TRACK & TRACE DIGITAL AUTHENTICATION



CONSUMER ENGAGEMENT & PROTECTION



AI-POWERED
ONLINE BRAND PROTECTION



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# Forensic Brand Protection

**Expert Investigative Technology** 

Advanced Imaging to Detect and Identify Counterfeits, Build a Case Against Fraudsters & Enforce Brand Security.



Contact info@fosterfreeman.com to discover how forensic technology can secure your brand today





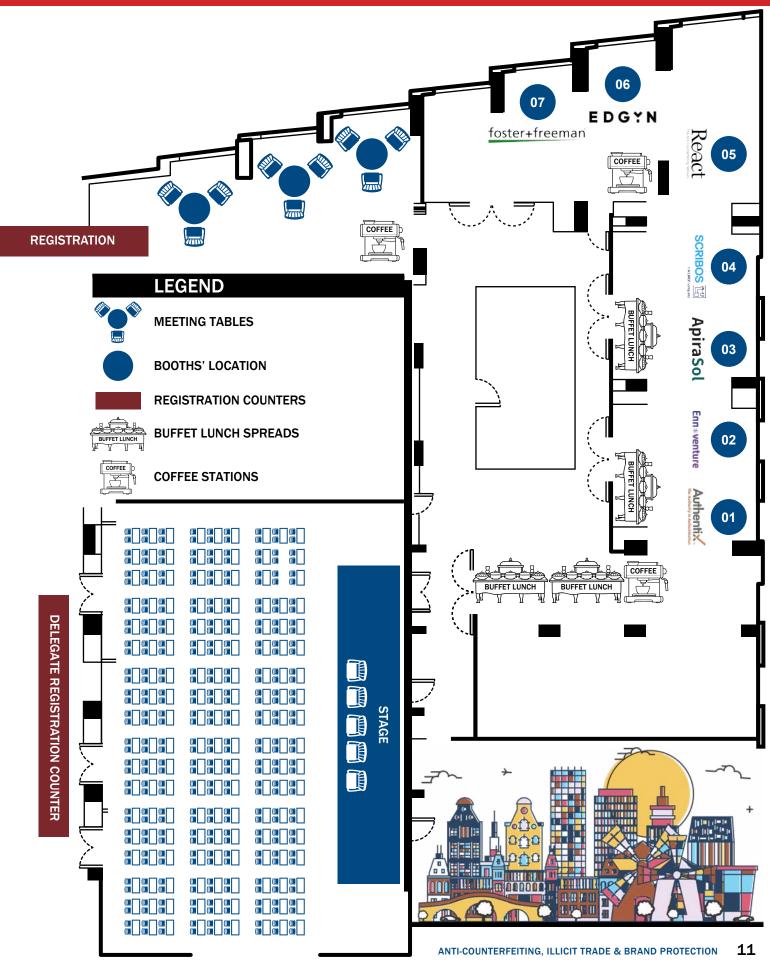




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### **AMSTERDAM MARRIOT HOTEL - Ballroom Floor Plan**





# **OUR MISSION**

#### COMBATING THE GLOBAL THREAT OF ILLICIT TRADE AND COUNTERFEIT GOODS

With the global trade in fake goods worth some half a trillion US dollars a year, IP crime touches all industry sectors, affecting the global economy and endangering public health. From smuggling, counterfeiting and tax evasion, to the illegal sale or possession of goods, services, trafficked humans and wildlife, illicit trade is compromising the attainment of economic and social development goals in significant ways - such as crowding out legitimate economic activities; depriving governments of revenues for investment in vital public services; dislocating millions of legitimate jobs; and causing irreversible damage to ecosystems and human lives. Collaboration is key to combating Illicit Trade. Therefore, our aim in organizing conferences is to provide an open-dialogue platform that enhances cooperation and share the best practices available between parties in the public and private sectors to achieve our co-shared goal to combat Illicit Trade.

For more info visit: www.hspbp.com

**SPONSORSHIP & EXHIBITION** 

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